Position: Director of Government Relations (State)

Reports to: Vice President of Government Relations

CDIA is seeking an experienced government relations professional to join its State Government Relations team. CDIA is the voice of the consumer reporting industry, representing the nationwide credit bureaus, regional and specialized credit bureaus, and background check companies. CDIA advocates for the responsible use of consumer data to help consumers achieve their financial goals, and to help businesses, governments and volunteer organizations avoid fraud and manage risk. This role works closely with CDIA members and staff to develop and implement an effective strategy to advocate on state legislative and regulatory issues of concern to CDIA members. This role will represent CDIA members before policymakers and regulators, manage consultants in key states and represent CDIA with third party policy groups.

Primary responsibilities:

• Representing the interests of CDIA and members before state legislatures, state agencies, and offices of attorneys general.
• Track, monitor, analyze and respond to legislative and regulatory initiatives impacting CDIA members.
• Draft comment letters, testimony, and issue briefs.
• Building and maintaining relationships with key legislative and administrative agency staff.
• Provide strategic direction to guide the development and positioning of policy positions and advocate for those priorities.
• Provide regular communications to member companies on legislative and regulatory initiatives as well as briefing senior CDIA staff.
• Manage coalition partners and leverage third-party stakeholders to achieve policy goals.
• Represent CDIA and member interests before allied organizations.
• Deliver oral and written testimony to state legislatures.
• Coordinate communications with and among association members.
• Manage a team of contract lobbyists.
• Coordinate and manage state ethics filings.

Qualifications and experience:

• Thorough understanding of state government legislative, regulatory and political processes.
• Highly skilled in policy analysis, development, and adaptation.
• Experience driving results within a trade association, and effectively overseeing the work of outside consultants.
• Exceptional writing, communication, and presentation skills.
• Superb organizational skills and the ability to multitask time-sensitive tasks simultaneously.
• An ability to communicate complex issues and information in a manner that is readily understood.
• A self-starter with an ability to work both independently and in collaboration with a remote team.
• Results oriented with excellent interpersonal skills, good judgement with an ability to influence and persuade others.
• Proven record in issue management, coalition building and critical communications.
• Ideal candidate has 7-10 years of state government relations experience.
• Experience in data privacy, or financial issues is a plus.
• Job location is flexible.
• Willingness to travel.

Interested parties please send a cover letter, resume, and salary expectations to resumes@cdiaonline.org